

Dear Utility User-

I understand you have concerns about your rising utility costs. Watt Works can help you cut your energy consumption by taking control of your HVAC comfort systems and by adding intelligent controls to your building.

My background is as a Building Automation and Temperature Controls engineer since 1980, with later entries into energy and lighting as well. I have used and worked for Honeywell, Robertshaw, Barber-Colman and other brands of controls.

Watt Works has recently chosen to become the central Ohio dealer for Innotech Controls. These controls are rugged, simple and expandable, and I would appreciate a chance to present a proposal for updating the controls at your facility.

Innotech controls have a few unique features that may be of interest to you. The same modules are capable of scaling from one furnace to entire campuses. They can easily have internet access, using any browser without buying software. These controls can self-diagnose control and HVAC problems, log pertinent data values, and send alert emails. The programming and access software is free, and is updated free from the website. Fancy graphics with live animations can easily be added at reasonable cost, but are not necessary. The modules carry a 3 year warranty from the manufacturer (Made in Australia and Oregon), and we see to it that ALL other hardware installed is made in USA (wire, panels, relays, sensors, etc.).

Lighting and other building systems can be tied to the Innotech controls at any time, so if later on there is a new opportunity to save energy or reduce inconvenience, it is easy to implement.

Please let me know if this is something you would like to learn more about, and I would be glad to discuss it with you.

Thanks,

Don Hall, PE
Watt Works Inc.

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